



TEAM LEGACY
REALTY

Seller's Guide

From Contract to Closing

1 Offer Accepted (Under Contract)

- You've signed the purchase agreement.
- Key dates are now set; *ad*
 - Option / Inspection period
 - Financing approval deadline
- Closing date

2 Repair Negotiations

- Agree to repairs
- Offer credit instead
- Decline and negotiate

3 Appraisal (if buyer is financing)

- Lender orders appraisal
- Prepares closing estimates, buyer

4 Buyer Financing Approval

- Buyer's lender finance loan
- Your finance review online

5 Title Company & Paperwork

- Title company prepares with

6 Survey & HOA (if applicable)

- Survey is reviewed

7 Final Walkthrough

- Usually 1 - 2 days before closing

9 Closing Day 🙌

- Bring. ID • Keys • logs; remains, ct.

10 After Closing

- After funding *per no*



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⚠️ Common Pitfalls to Avoid

- Missing deadlines (repairs, paperwork)
- Not completing agreed repairs
- Making major financial changes before closing (if you're also buying)
- Leaving the home in poor condition